

Solvent Global™

Billions of Insights. One Global Standard.

The world's most comprehensive people data platform.
275M+ records. 12 countries. One API.

AI-Powered Search

Real-Time Analytics

Global Data Intelligence

We're building the infrastructure layer for the world's people data.

Solvent Global Inc. is a data intelligence company headquartered in London with offices in New York and Switzerland. Our flagship product, Six Degree, combines the world's largest contact database with an end-to-end outreach engine — enabling businesses to find, verify, and reach anyone on Earth.

AT A GLANCE

Founded	2023
HQ	London, UK
Offices	New York · Kriens, CH
Flagship	sixdegree.io
Stage	Growth (Seed → Series A)
Total Sales	\$650K+ USD
Users	4,000+ active
Data	275M+ records

Finding people data is broken.

02

01 Fragmented Tools

Sales teams juggle 4-6 different tools for leads, enrichment, verification, and outreach — burning budget and time.

02 Stale & Inaccurate Data

Most databases are outdated within months. Bad data costs US businesses \$3.1T annually and tanks conversion rates.

03 No Global Coverage

Existing solutions focus on US/UK only. Companies expanding internationally hit a data wall with zero reliable coverage.

04 Compliance Nightmares

Cobbling together multiple vendors creates GDPR/CCPA liability. No single platform handles compliance end-to-end.

Sources: IBM Data Quality Study, Gartner Sales Productivity Report 2025

Six Degree — Every Contact on Earth

One platform to search, enrich, verify, and reach 275M+ people across 12 countries.

FIND

Search

- 275M+ consumer records
- Demographic & geographic filters
- Interactive globe search
- Radius-based lead discovery
- AI-powered audience builder

VERIFY

Enrich

- 50M+ verified emails
- Phone, social, job history
- A-F confidence grading
- Profile enrichment (PDL)
- Real-time data validation

REACH

Outreach

- Multi-step email sequences
- Unlimited mailbox warm-up
- DNS monitoring & blacklist checks
- A/B testing & smart scheduling
- Unified inbox with auto-classify

The market is ripe for consolidation.

04

\$5.3B Market by 2028

AI-Powered Sales is Exploding

The sales intelligence market is projected to reach \$5.3B by 2028 (CAGR 12.4%). AI is making data-driven prospecting the default, not the exception.

13 Tools in avg. sales stack

Tool Fatigue is Real

The average sales stack now includes 13 tools. Teams want consolidation. Six Degree replaces 4-6 separate vendors in a single platform.

72% B2B selling globally

Global Expansion is Accelerating

72% of B2B companies now sell internationally, but existing data tools remain US-centric. Six Degree covers 12 countries and growing.

SOC 2 Compliant infrastructure

Privacy Regulation Demands One Source

GDPR, CCPA, and emerging regulations make multi-vendor data stacks a compliance liability. A single compliant platform becomes essential.

A massive, growing addressable market.



Global Sales Intelligence

\$5.3B by 2028, 12.4% CAGR

Lead Generation SaaS

\$3.1B by 2027, growing 11.2%

B2B Data Enrichment

\$2.8B market, fragmenting fast

Email Outreach Tools

\$1.9B by 2027, consolidating

Real Estate Data/Skip Trace

\$1.2B niche, highly underserved

Six Degree sits at the intersection of all five segments.

sixdegree.io

Every Contact on Earth — Search, enrich, and reach anyone from a single platform.

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● Interactive Globe

Browse the entire planet visually. Apply demographic filters to any region. Radius search for hyperlocal leads.

● Skip Tracing

124B+ data points across property records, contact info, social profiles. Built for real estate, B2B, and sales.

● AI Audience Builder

Paste your website URL — AI analyzes your business and auto-builds audience filters for your ideal customer.

● Email Infrastructure

Unlimited mailboxes, automated warm-up, DNS monitoring, blacklist checks, inbox placement testing.

● Campaign Engine

Multi-step sequences with A/B testing, smart scheduling, link tracking, and a unified inbox that auto-classifies replies.

● Team Workspaces

Role-based permissions, granular access controls, full activity logs. SOC 2 compliant. GDPR-ready data handling.

275M+

US Records

12

Country Datasets

50M+

Verified Emails

99.2%

Uptime SLA

COMPETITIVE MOAT

Why we're incredibly hard to replicate.

Our data moat deepens with every user, making it exponentially harder for new entrants to compete.

Capability	Six Degree	ZoomInfo	Apollo.io	Lusha
US Consumer Records	275M+	~100M	~250M	~50M
Global Coverage (Countries)	12	US-heavy	Limited	US/EU
Interactive Globe Search	Yes	No	No	No
Skip Tracing (RE)	Yes	No	No	No
Built-in Email Outreach	Yes	Partial	Yes	No
Email Warm-up Included	Yes	No	Yes	No
Unified Inbox	Yes	No	Yes	No
Starting Price	\$79/mo	\$14,995/yr	\$49/mo	\$49/mo
SOC 2 / GDPR Ready	Yes	Yes	Partial	Partial

Our data advantage compounds: more users → more signal → better data quality → stronger network effects → deeper moat.

Serving three massive verticals.

40% of user base

Real Estate

WHOLESALERS · INVESTORS · AGENTS

- Skip tracing property owners
- Radius search around deals
- Direct mail / SMS campaigns
- 124B+ datapoints for skip traces
- Locate anyone tied to any property

45% of user base

B2B Sales

SDRs · AEs · SALES LEADERS

- Prospect enrichment at scale
- AI-built ideal customer profiles
- Multi-step outbound sequences
- 50M+ verified business emails
- Team workspaces & permissions

15% of user base

Marketing & Growth

AGENCIES · GROWTH TEAMS · STARTUPS

- Demographic audience building
- Geographic lead generation
- Campaign A/B testing
- Smart scheduling & warm-up
- Unified inbox management

TRACTION & METRICS

Real revenue. Real growth. Real customers.

\$650K+

Total Software Sales (USD)

4,000+

Active Users

5 Stars

G2 Rating (132 Reviews)

99.2%

Uptime SLA

G2 Winter 2026 Awards

Best Usability — Enterprise

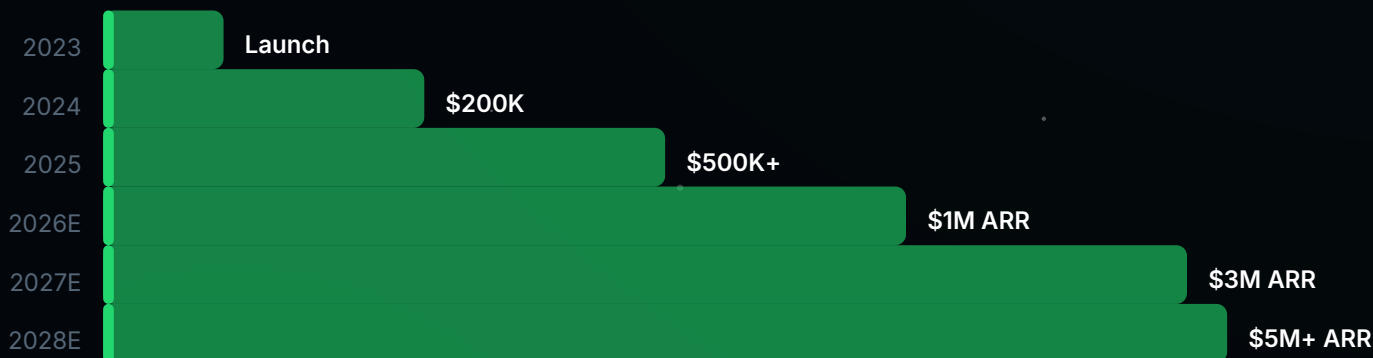
Best Usability — SMB

Best Usability — Mid-Market

Best Est. ROI — Enterprise

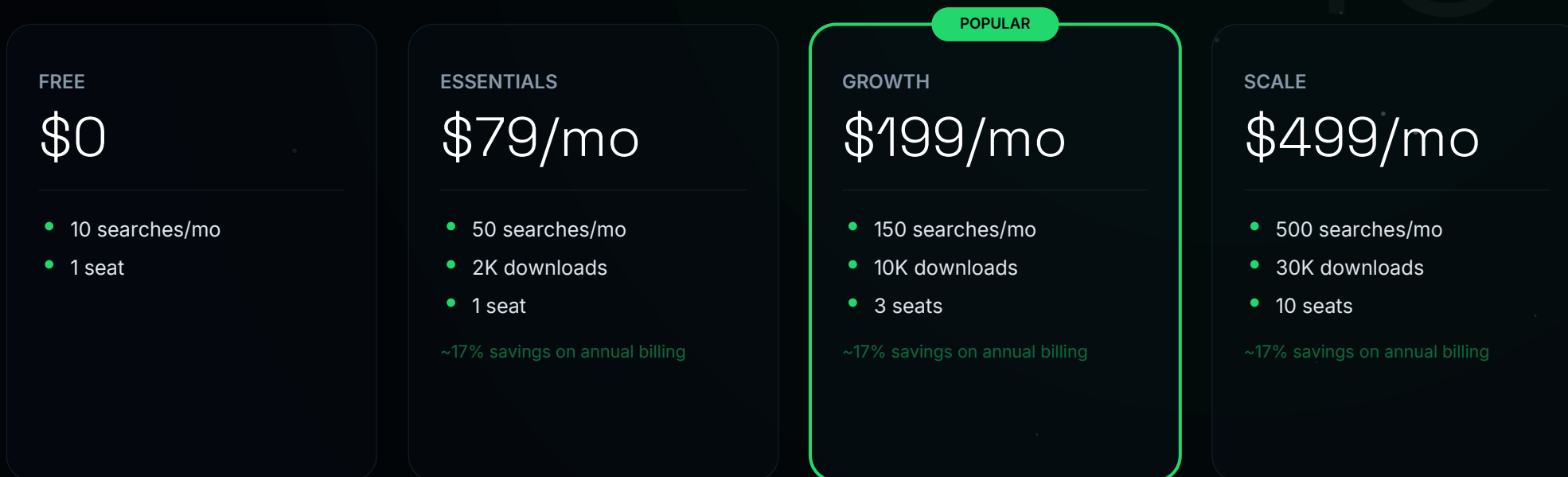
Easiest to Do Business With

REVENUE TRAJECTORY



SaaS subscription + usage-based pricing.

Majority of users choose annual plans, creating predictable, front-loaded revenue with strong retention.



Annual Plans

Majority choose yearly billing — strong cash flow predictability

Usage Overage

Pay-as-you-go leads beyond plan limits at \$0.003–\$0.02/lead

Enterprise

Custom pricing for high-volume teams — sales@solvent.life

PATH TO \$5M ARR

From \$650K total sales to \$5M+ recurring.

With 4,000+ users and the majority on annual plans, the math to \$1M ARR is straightforward.

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PATH TO \$1M ARR

- 4,000 active users × ~15% paid conversion = 600 paying users
- Avg. revenue per user (annual plans): ~\$1,400/yr
- 600 × \$1,400 = \$840K base ARR
- Plus usage overage + enterprise deals = \$1M+ ARR

PATH TO \$5M ARR

- Scale to 15,000+ users via channel partnerships
- Increase paid conversion to 20% (3,000 paying users)
- Raise ARPU with enterprise tier + overage growth
- 3,000 × \$1,700 avg = \$5.1M ARR by 2028

Growth Levers

Product-Led Growth

Free tier + \$1 trial drives organic adoption. Self-serve onboarding reduces CAC.

Channel Partnerships

Real estate associations, CRM integrations, agency referral programs.

International Expansion

12 country datasets already live. Expanding to 25+ countries by 2027.

Enterprise Upsell

Land with teams at \$199/mo, expand to \$499+ with SSO, dedicated support.

Built by operators, not just engineers.

Our founding team combines deep technical expertise with real-world experience in the industries we serve.

Technical DNA

Full-stack development, API architecture, cloud infrastructure (GCP/BigQuery), and database optimization. We build everything in-house.

Domain Expertise

Hands-on experience in real estate wholesaling, financial markets, lead generation, and B2B sales. We use what we build.

Global Perspective

Operations across London, New York, and Switzerland. Native understanding of US, UK, and European data markets.

Corporate Structure

● Solvent Global Inc.

Parent holding company — Delaware, USA incorporated

● Six Degree (sixdegree.io)

Flagship SaaS product — people data + outreach platform

● Solvent Capital Partners

Investment arm — fund operations and portfolio management

Join the Future of Data Intelligence.

We're raising to accelerate product development, expand our dataset to 25+ countries, and scale our go-to-market to reach \$5M+ ARR by 2028.

50%

Product & Engineering

Expand data coverage, AI features, platform reliability

30%

Sales & Marketing

Channel partnerships, PLG optimization, brand building

15%

Operations & Data

Data licensing, compliance infrastructure, team growth

5%

Reserve

Working capital and strategic opportunities

Solvent Global Inc.

sales@solvent.life · sixdegree.io · London · New York · Kriens

"We imagined a realm with no ending."

— MARCUS AURELIO